



Energy strategies in a changing market

The Energy Market 2005

WPS Energy Services, Inc.

Putting Power in Your Hands



WPS Resources Corporation

Our corporate background ...



WPS Resources Corp. (WPSR)

- Headquartered in Green Bay, WI
- Ticker symbol (NYSE: WPS)
- A North American corporation
- A Fortune 500 Company
- Corporate assets of \$ 4.445 billion
- Superior credit ratings (A/A1)
- Have increased dividends for 46 consecutive years
- Our Mission: ***Provide Our Customers with the Best Value in Energy and Related Services***
- Website: www.wpsr.com

WPS RESOURCES CORP.

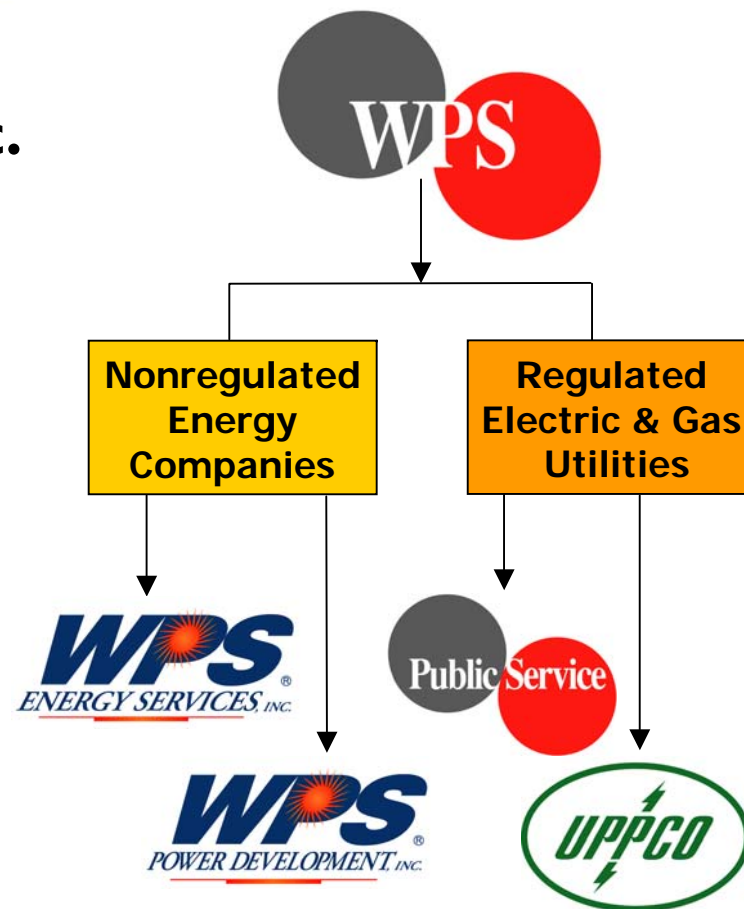
Nonregulated Energy Companies

WPS Power Development, Inc.

- Established in 1995
- Concrete & steel subsidiary
- 930-MW of generation assets
- Pending sale of 491-MW Sunbury assets
- 180 employees
- Website: www.wpspower.com

WPS Energy Services, Inc.

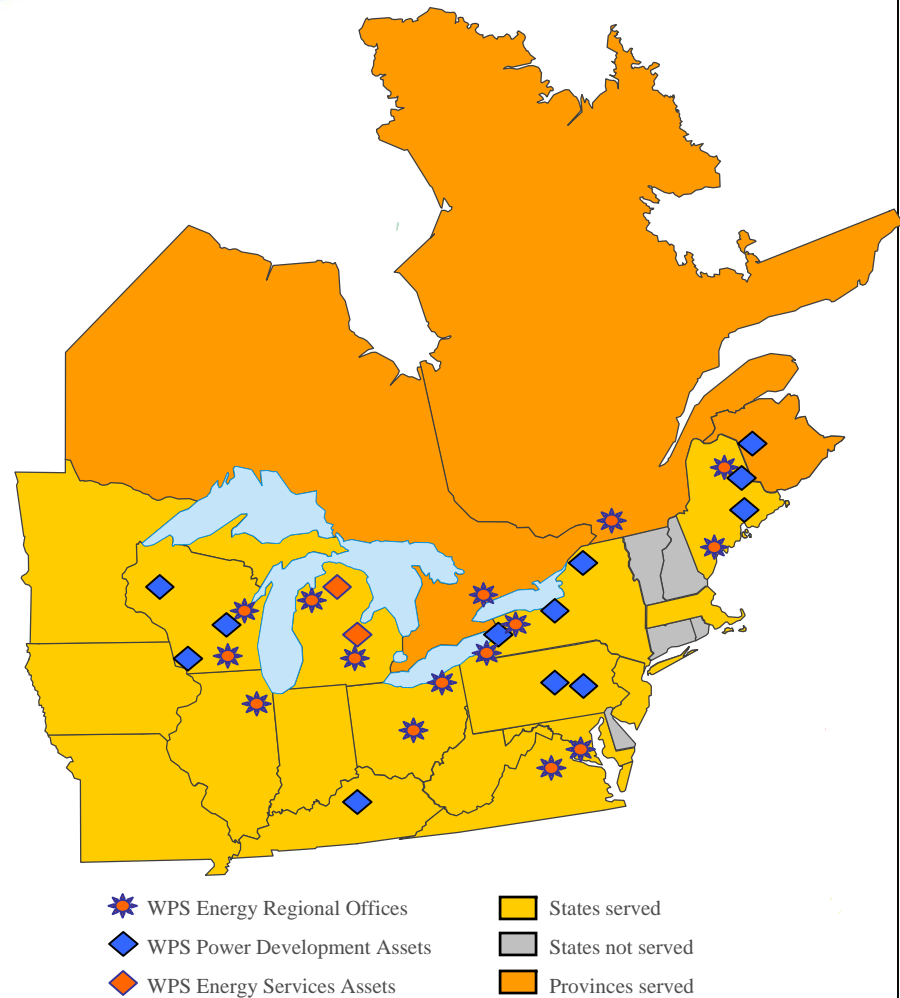
- Established in 1994
- Nonregulated energy supply and services subsidiary
- 204 employees
- Website: www.wpsenergy.com



WPS ENERGY SERVICES, INC.

Background Information

- Competitive energy supplier
- Serve 250,000 customers
 - 18 states & 4 Canadian provinces
 - 32 pipelines & 5 electric markets
- Service center locations
 - US: IL, ME, MI, OH, NY, VA & WI
 - Canada: AB, ON & QC
- 2004 Annual Sales Data
 - Revenue: \$3.556 billion
 - Gas Sales: 513 BCF, over 2% of United States consumption
 - Electric Sales: 10,384 GWhr
 - EIA: 2002 sales were:
 - 3.3% of U.S. nonregulated sales
 - 5.75% of customers served



WPS Energy Services

Partners Providing Power

QUESTIONS?

Peter Ingraham, Regional Director,
Business Development, WPS Energy
(207) 773-1009

Joyce LaRoche, Membership Director
Maine State Chamber of Commerce
(207) 623-4568

